

Memorandum of Understanding between  
**Apollo Hospitals, Navi Mumbai (AHNM) & NCRD's Sterling Institutes (NCRDSI)**

**Exclusive Health Privileges by Apollo Hospitals, Navi Mumbai to NCRD's Sterling Institutes (Head Office, Management, Pharmacy, Commerce College, School) staff and their dependent (spouse, parents, 2 children)**

- ✓ 20% Discount on OPD - Consultation (AHNM Full time consultants only), Routine Lab Investigations and Diagnostics.
- ✓ 25% Discount on Apollo Hospitals Standard Health Checks excluding Apollo Personalised Health Checks.
- ✓ 10% Discount on total IP bill (excluding medicines, consumables, stents, implants and professional fees). Additional 5% discount for 55 years and above.
- ✓ In case of packages; e.g.: Angiography, Angioplasty, 5% Discount on package. Additional 5% discount for 55 years and above.

**Eligibility:**

- ✓ FOR CASH / CREDIT CARD / DEBIT CARD PAYING PATIENTS ONLY and NOT FOR MEDICAL INSURANCE POLICY COVERAGE.

**Validity:**

- ✓ Only at Apollo Hospitals, Navi Mumbai & cannot be combined with any other offer of Apollo Hospitals, Navi Mumbai or any other Apollo Hospitals or Apollo Hospitals Group.
- ✓ On showing the NCRDSI Identity card and Apollo Hospitals card at the billing counter.
- ✓ For 1 year from date of signing the MOU.

**Additionally, Health Awareness Programmes for NCRDSI staff**

- ✓ Health Talks on matters related to the Heart, Brain, GI System, Emergency, Orthopaedics etc.
- ✓ Basic Health Screening Onsite.
- ✓ Adult Basic Life Support Training.

**Privileges by all NCRD's Sterling Institutes to Apollo Hospitals**

- ✓ Visibility to Apollo Hospitals through NCRDSI communication medium - sms, email, whats app, mailer, newsletter, envelope
- ✓ Visibility to Apollo Hospitals as their 'exclusive Healthcare Partner' at all events, programmes, functions through stall, standee, branding at no extra cost, sponsorship

**For Apollo Hospitals, Navi Mumbai**



**Mr. Santosh Marathe**

COO

Apollo Hospitals, Navi Mumbai  
Plot #13, Parsik Hill Road, Off Uran Road  
Sector 23, CBD Belapur  
Navi Mumbai - 400 614

Date:



**For NCRD's Sterling Institutes**



**Mr. Amarjit Subhash Kharade**

Chief Administrative Officer

NCRD's Sterling Institutes  
Jagatguru Aadi Shankracharya Marg  
Sector 19A, Nerul  
Navi Mumbai - 400 706

Date:



For enquires, appointments contact: **022 - 3350 3350**